

PRESS RELEASE

ZINZINO

Corporate ID no. 556733-1045

Attn: News Editor

Gothenburg 2026-08-25

ZINZINO AB (PUBL.): INTERIM REPORT Q2 2026

STRONG GROWTH AND SIGNIFICANTLY INCREASED PROFITABILITY

Revenue for the second quarter of 2026 amounted to SEK 936.8 (794.4) million, representing 18% (57%) growth compared with the same period last year. In local currencies, revenue for the second quarter increased by 23% (62%) compared with the same period last year. EBITDA rose to SEK 153.1 (79.7) million after the EBITDA margin increased to 16.3% (10.0%). The improvement in EBITDA compared with the corresponding period last year was primarily driven by a higher gross margin, good cost control, and increased economies of scale in the business. During the quarter, work continued on realizing synergies from the acquisition of ITWorks as well as several initiatives were implemented to drive continued growth and increased efficiency. Colombia was opened as the next official market in South America, and a new AI-driven customer support tool was launched to increase internal efficiency through automation.

April – June

- Total revenue amounted to SEK 936.8 (794.4) million, representing growth of 18% (57%). In local currency, revenue increased by 23% (62%)
- Gross profit amounted to SEK 351.3 (247.9) million, and the gross profit margin was 37.5% (31.2%)
- EBITDA amounted to SEK 153.1 (79.7) million, and the EBITDA margin was 16.3% (10.0%)
- Net income amounted to SEK 105.8 (55.4) million
- Net income per share after tax before dilution amounted to SEK 2.72 (1.56)
- Cash flow from operating activities amounted to SEK 175.8 (112.6) million

January - June

- Total revenue amounted to SEK 1,858.9 (1,518.1) million, representing growth of 22% (58%). In local currency, revenue increased by 28% (63%)
- Gross profit amounted to SEK 692.8 (471.5) million, and the gross profit margin was 37.3% (31.1%)
- EBITDA amounted to SEK 295.3 (158.4) million, and the EBITDA margin was 15.9% (10.4%)
- Net income amounted to SEK 210.4 (111.4) million
- Net income per share after tax before dilution amounted to SEK 5.51 (3.17)
- Cash flow from operating activities amounted to SEK 280.0 (133.7) million
- Cash and cash equivalents as of the balance sheet date amounted to SEK 842.0 (408.5) million

Link to the report: <https://www.zinzino.com/site/se/en-gb/about/investor-relations/>

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This information is subject to disclosure by Zinzino AB (publ.) pursuant to the EU Market Abuse Regulation. The information was submitted for publication by the contact person listed above at 8:00 a.m. on August 25, 2026.

Zinzino is a global health tech company from Scandinavia, pioneering a new standard in personal health through advanced home health tests and scientifically proven nutritional supplements. Listed on the Nasdaq First North Premier Growth Market, the company's test-based, personalized nutrition strategy empowers individuals to take charge of their long-term health with science-based insights and targeted solutions. Its third-party validated products are available through direct sales distributors in more than 100 markets worldwide. Zinzino's headquarters are located in Gothenburg, Sweden, with additional offices across Europe, Asia, and Australia.