



PRESS RELEASE

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Lindab enters into an agreement to acquire the ventilation specialist Ventia in Poland

Lindab has entered into an agreement to acquire the ventilation specialist Ventia in Poland. The acquisition complements Lindab's operations in the Polish market and is another important step in increasing sales of technical ventilation products.

Ventia is a distributor of ventilation products with annual sales of approximately 240 MSEK and approximately 60 employees. The company was established in 2009 and is based in Warsaw. The owners are CEO Bogdan Matusiak and COO Piotr Wisniewski. The operating margin is in line with Lindab's and the acquisition will be financed through an existing credit facility.

“The acquisition of Ventia significantly strengthens and complements our position in the important Polish ventilation market”, says Ola Ringdahl, President and CEO of Lindab. “Ventia has a strong position among prescribers and the acquisition is an important step in Lindab's strategy to increase sales of technical ventilation products. Furthermore, I am pleased that the owners will continue in the business as part of Lindab.”

The completion of the transaction is subject to the approval of the Polish Competition Authority. Upon completion, Ventia will become a subsidiary of Lindab Poland.

“We at Ventia are looking forward to becoming part of Lindab, one of the leading ventilation companies in Europe. The acquisition is good for our customers and employees and creates new opportunities by offering a wider range of products which will support us to further develop the business and become an even stronger player in the market”, says Bogdan Matusiak, CEO and one of the owners of Ventia.

More information on Ventia: www.ventia.pl

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Lindab in brief

Lindab is a leading ventilation company in Europe. Lindab develops, manufactures, markets and distributes products and systems for energy-efficient ventilation and a healthy indoor climate. The products are characterised by high quality, ease of installation and environmental thinking.

The Group had sales of SEK 13,323 m in 2024 and is established in 20 countries with approximately 5,000 employees. Western Europe accounted for 44 percent of sales in 2024, the Nordic region for 42 percent, Central Europe for 10 percent and Other markets for 4 percent.

The share is listed on the Nasdaq Stockholm, Large Cap, under the ticker symbol LIAB.