orientrade

ORIEN TRADE REPORTS PRELIMINARY Q2 2026 CONSOLIDATED FINANCIAL RESULTS

Orien Trade OÜ publishes preliminary and unaudited consolidated financial results for the three months ended 30 June 2026.

The group continued its growth trajectory, with reported revenue increasing by 66% year-on-year and reported EBITDA increasing by 49% year-on-year.

FINANCIAL HIGHLIGHTS

Metric	Q2 2026	Q2 2025	Change
Reported revenue	EUR 58.9m	EUR 35.4m	+66.4% YoY
Reported EBITDA	EUR 11.2m	EUR 7.5m	+49.3% YoY
Adjusted EBITDA (for minority interests)	EUR 11.6m	EUR 7.3m	+58.9% YoY
LTM revenue	EUR 166.8m	—	—
LTM reported EBITDA	EUR 25.9m	—	—
LTM adjusted EBITDA (for minority interests)	EUR 26.1m	—	—
Leverage ratio (NIBD / LTM adjusted EBITDA)	0.36x	—	—
Interest coverage ratio (LTM adjusted EBITDA / Net interest charges)	24.8x	—	—
Cash and cash equivalents	EUR 42.4m	—	—
Cash Coverage of Factoring Liabilities (Cash and cash equivalents / Factoring liabilities)	411.7%	—	—

Management Commentary

Revenue increased 66% year on year in Q2 2026, demonstrating the continued strength of our European strategy. Q2 revenue alone exceeded our revenue for the entire year of 2024, illustrating how rapidly the business has scaled through disciplined channel expansion and a growing footprint across major European retailers.

Operational improvements lifted the EBITDA margin above the company's normalized range in Q2 2026. Our medium-term EBITDA margin target of 13–18% remains unchanged.

We are building a strong European platform focused on sustainable profitability and long-term retail partnerships.

Madis-Marius Vahtre, Founder and CEO of Orien Trade

Bond Listing

On 21 August 2026, Orien Trade OÜ's EUR 40 million senior secured bond (ISIN: NO0013754622) was admitted to trading on Nasdaq Stockholm Transfer Market. As of 30 June 2026, the company was in compliance with all maintenance covenants under the terms and conditions of the senior secured bonds.

About Orien Trade

Orien Trade is a leading European distributor of Asian beauty brands, working with more than 100 fast growing brands from Korea, Japan, and Vietnam, and over 300 leading retail partners across Europe. Its end-to-end platform combines market access, regulatory expertise, local commercial and marketing execution, and integrated logistics to help brands establish and scale strong, long-term positions across European markets.

By bringing Asian beauty and wellness brands together with European retailers and consumers, Orien Trade delivers both fast business growth and disciplined brand building.

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